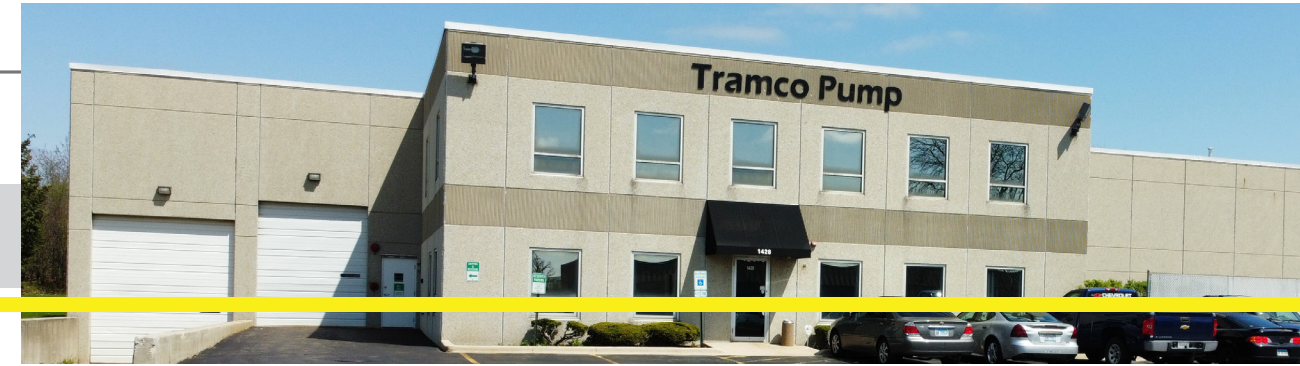


Tramco Pump Company



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John Obermaier
President, Tramco

Why did Tramco choose Illinois?

Tramco was founded by two friends, John Obermaier and Harry De Costa during the trying times. The business evolved from Pump Repair to Pump Manufacturing in the middle of the 1920s, along with distribution of several Major Pump manufacturers. Tramco progressed steadily and is known today as one of the leading pump companies in Illinois. Both partners were born and raised in Chicago, Illinois therefore they established the company there.

In 2017, Tramco moved to Romeoville to a much larger and more modern facility. Sales growth played a vital role in this move. Current President John Paul Obermaier is third generation owner of the company.

With it being Tramco's 100-year anniversary, how do you plan on celebrating your success?

Tramco is one of the few companies that is proud to have been in business for so long. The company will be celebrating its 100th anniversary in 2024. Manufacturing quality products and providing timely service played a key role in the company's success.

Our residential pumps come with a 10-year warranty but could last over 40 years. No other manufacturer gives you such a warranty. At the same time, we are extremely proud of our exemplary customer service and on-time delivery. When building pumps, we knew we needed an emphasis on good/quality pumps. Our customer base is not limited to just homeowners; we provide pumps to commercial and industrial markets as well.

How is business?

We are progressing at a comfortable pace while constantly striving for more. We are very satisfied with our progress so far and will continue to build more on it. Our business is

growing because of our commitment to good service and quality products.

How does the Illinois Chamber help Tramco?

We have been a member of the Illinois Chamber of Commerce for over 50 years. We are also members of the Chicagoland Chamber, Romeoville Chamber, and Bolingbrook Chamber of Commerce. It always pays to be a member of the Chamber because not only does it help you grow, but it also provides you with an avenue to reach a variety of new customers. The Chamber does an excellent job of highlighting and spreading the word about your company, ensuring that we make the connections we are missing.

Lastly, through their weekly emails and workshops, the Chamber gives us the tools and experiences we need to be successful.

Anything else you would like to highlight?

Current President John Paul Obermaier has stated that the company has all the equipment and resources to ship pumps across the United States.

Tramco is always looking to grow and add new distributors who will market our products. We are proud to say that half of our employees have been with Tramco for over 20 years and some over 30 years. Our longest serving employee has been with us for over 40 years, which shows that the company is very loyal to their employees and ensures we provide great working conditions along with lucrative incentives and benefits.

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